

# CRU Prices

Carbon Products  
Methodology and  
Definitions Guide

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# Methodology and Definitions Guide – Carbon Products

## 1 Scope

This guide covers carbon product prices in all geographical markets and should be read in conjunction with the *CRU Group Compliance Framework and Methodology Guide*. It details commodity-specific methodology which have precedence, with all other aspects covered by the Group methodology guide.

## 2 Methodology

### Frequency

The final price assessment inclusion date is the fourth Wednesday of each month, at which point all prices are updated in CRU's Carbon Products Monitor. Published price assessments represent all gathered prices pertaining to each current or upcoming pricing window, ensuring contracts fixed at the start of the pricing period are recorded alongside those fixed at the end of this period - price ranges are then established.

For settlement windows containing a mix of quarterly and semester pricing (6-month settlement period), CRU analysts will use discretion when including mixed tenor prices, to better reflect the true market conditions at the time of publication.

### Assessment Method

Analysts use telephone and email to collect market intelligence as well as to verify the information received. Price assessments are meant to reflect actual deals concluded, and information is gathered through consultations with producers, buyers, traders and shipping companies. FOB prices are derived either from direct sales from producers to traders/buyers or from netbacks on CIF sales based on estimated or actual freight rates.

### Price determination in an illiquid market

In the case that there are no submissions that meet, or after normalisation can meet, the definition below in any monthly or quarterly time period, the prior period's published price range will be rolled over and used as the value for the current period. In the case of low market liquidity but where a single admissible data point has been received, this single data point would be the sole determinant of the value of the price range in the relevant period.

### Deactivated assessments

If the quotation suffers from limited transparency or if business dynamics change, it will be deactivated. CRU will provide 3 months' notice before the deactivation date. Its history will still be available to clients, should they require it, but no further information will be collected for that product from the time it is deactivated.

### Sizes and Specifications

Transaction sizes may vary by shipment. Timing of spot assessments typically reflect transactions for a product to be supplied within 30 days although this may vary. CRU reserves the right to adjust its historical pricing assessments if compelling new evidence emerges.

### 3 Definitions

#### Green Petroleum Coke: Monthly

##### No.1 China (\$/t Ex-works)

Material:	1A / 1B GPC
Price basis:	Ex-works
Location:	China
Type:	Spot
Currency:	US\$
Weight unit:	Metric tonne
Pricing:	Reflects typical 1A/1B grade green petroleum coke
Duties/tariffs:	Where applicable
Sulphur, %:	≤ 0.50
Volatile, %:	≤ 12
Ash, %:	≤ 0.30
Moisture, %:	Actual measured
Real Density, %:	≤ 2.04
Coke powder, %:	35
Silicon, µg/g:	300
Vanadium, µg/g:	150
Iron, µg/g:	250
Calcium, µg/g:	200
Nickel, µg/g:	150
Sodium, µg/g:	100
Nitrogen, %:	Actual measured

##### 2A 2B China (\$/t Ex-works)

Material:	2A / 2B GPC
Price basis:	Ex-works
Location:	China
Type:	Spot
Currency:	US\$
Weight unit:	Metric tonne
Pricing:	Reflects typical 2A/2B grade green petroleum coke
Duties/tariffs:	Where applicable
Sulphur, %:	≤ 1.00 (A)
Sulphur, %:	≤ 1.50 (B)
Volatile, %:	≤ 12
Ash, %:	≤ 0.40 (A)
Ash, %:	≤ 0.50 (B)
Moisture, %:	Actual measured
Coke powder, %:	Actual measured
Silicon, µg/g:	Actual measured
Vanadium, µg/g:	Actual measured
Iron, µg/g:	Actual measured
Calcium, µg/g:	Actual measured
Sodium, µg/g:	Actual measured
Nitrogen, µg/g:	Actual measured

##### 3A 3B China (\$/t Ex-works)

Material:	3A / 3B GPC
Price basis:	Ex-works
Location:	China
Type:	Spot
Currency:	US\$
Weight unit:	Metric tonne
Pricing:	Reflects typical 3A/3B grade green petroleum coke

Duties/tariffs:	Where applicable
Sulphur, %:	≤ 2.00 (A)
Sulphur, %:	≤ 3.00 (B)
Volatile, %:	≤ 14
Ash, %:	≤ 0.60
Moisture, %:	Actual measured

## Calcined Petroleum Coke: Monthly

### No.1 China (\$/t Ex-works)

Material:	1A / 1B CPC
Price basis:	Ex-works
Location:	China
Type:	Spot
Currency:	US\$
Weight unit:	Metric tonne
Pricing:	Reflects typical 1A/1B grade calcined petroleum coke
Duties/tariffs:	Where applicable
Sulphur, %:	≤ 0.50 (A)
Sulphur, %:	≤ 0.70 (B)
Volatile, %:	≤ 0.50
Ash, %:	≤ 0.50
Real Density, %:	≤ 2.04 (A)
Real Density, %:	≤ 2.05 (B)

### 2A 2B China (\$/t Ex-works)

Material:	2A / 2B CPC
Price basis:	Ex-works
Location:	China
Type:	Spot
Currency:	US\$
Weight unit:	Metric tonne
Pricing:	Reflects typical 2A/2B grade calcined petroleum coke
Duties/tariffs:	Where applicable
Sulphur, %:	≤ 1.50 (A)
Sulphur, %:	≤ 3.00 (B)
Volatile, %:	≤ 0.50
Ash, %:	≤ 0.50
Real Density, %:	≤ 2.05

### 3A 3B China (\$/t Ex-works)

Material:	3A / 3B CPC
Price basis:	Ex-works
Location:	China
Type:	Spot
Currency:	US\$
Weight unit:	Metric tonne
Pricing:	Reflects typical 3A/3B grade calcined petroleum coke
Duties/tariffs:	Where applicable
Sulphur, %:	≤ 3.50 (A)
Sulphur, %:	≤ 4.00 (B)
Volatile, %:	≤ 0.50
Ash, %:	≤ 0.50
Real Density, %:	≤ 2.05

### China Export (\$/t FOB)

Material:	CPC
Price basis:	China Export FOB
Location:	China
Type:	Contract & Spot
Currency:	US\$
Weight unit:	Metric tonne
Pricing:	Reflects typical export grade calcined petroleum coke
Duties/tariffs:	Where applicable
Sulphur, %:	≤ 1.50 (A)
Sulphur, %:	≤ 3.50 (B)
Volatile, %:	≤ 0.50
Ash, %:	≤ 0.50
Real Density, %:	≤ 2.05

### Coal Tar: Monthly

#### China (\$/t Ex-works)

Material:	CT
Price basis:	Ex-works
Location:	China
Type:	Spot
Currency:	US\$
Weight unit:	Metric tonne
Pricing:	Reflects typical coal tar
Duties/tariffs:	Where applicable

### Coal Tar Pitch: Monthly

#### China (\$/t Ex-works)

Material:	CTP
Price basis:	Ex-works
Location:	China
Type:	Spot
Currency:	US\$
Weight unit:	Metric tonne
Pricing:	Reflects typical coal tar pitch
Duties/tariffs:	Where applicable

### China Export (\$/t FOB)

Material:	CTP
Price basis:	Export FOB
Location:	China
Type:	Contract
Currency:	US\$
Weight unit:	Metric tonne
Pricing:	Reflects typical coal tar pitch
Duties/tariffs:	Where applicable
Typical Softening point, °C:	103-120
Typical Insoluble in Quinoline, %:	7-12
Typical Ash, %:	≤ 0.5

## Anodes: Monthly

### China (\$/t Ex-works)

Material:	Anode
Price basis:	Ex-works
Location:	China
Type:	Spot
Currency:	US\$
Weight unit:	Metric tonne
Pricing:	Reflects typical anode
Duties/tariffs:	Where applicable

### China Export (\$/t FOB)

Material:	Anode
Price basis:	China Export FOB
Location:	China
Type:	Contract & Spot
Currency:	US\$
Weight unit:	Metric tonne
Pricing:	Reflects typical anode
Duties/tariffs:	Where applicable

## Calcined Petroleum Coke: Quarterly

### US Gulf Coast (\$/t FOB)

Material:	CPC
Price basis:	USGC FOB
Location:	US Gulf Coast
Type:	Quarterly contract
Currency:	US\$
Weight unit:	Metric tonne
Pricing:	Reflects typical calcined petroleum coke
Duties/tariffs:	Where applicable
Typical Sulphur, %:	2.5 – 3.5
Typical Vanadium, ppm:	300-400

### Europe (\$/t CIF)

Material:	CPC
Price basis:	EU CIF
Location:	Rotterdam
Type:	Quarterly contract
Currency:	US\$
Weight unit:	Metric tonne
Pricing:	Reflects typical calcined petroleum coke
Duties/tariffs:	Where applicable
Typical Sulphur, %:	1.0-2.0
Typical Vanadium, ppm:	150-300

### Middle East (\$/t CIF)

Material:	CPC
Price basis:	M.E. CIF
Location:	Delivered M.E. Smelter
Type:	Quarterly contract
Currency:	US\$
Weight unit:	Metric tonne
Pricing:	Reflects typical calcined petroleum coke
Duties/tariffs:	Where applicable

## Coal Tar Pitch: Quarterly

### North America (\$/t FOB)

Material:	CTP
Price basis:	North American FOB
Location:	Supplier Facility
Type:	Quarterly/Semi-annual contract
Currency:	US\$
Weight unit:	Metric tonne
Pricing:	Reflects typical coal tar pitch for aluminium industry
Duties/tariffs:	Where applicable
Typical Softening point, °C:	108-113
Typical Insoluble in Quinoline, %:	8-16
Typical Ash, %:	≤0.5

### Europe (€/t FOB)

Material:	CTP
Price basis:	EU FOB
Location:	Europe
Type:	Quarterly contract
Currency:	Euro
Weight unit:	Metric tonne
Pricing:	Reflects typical coal tar pitch for aluminium and graphite electrode industry
Duties/tariffs:	Where applicable
Typical Softening point, °C:	103-120
Typical Insoluble in Quinoline, %:	4-7
Typical Ash, %:	≤0.5

### Europe (\$/t FOB)

Material:	CTP
Price basis:	EU FOB
Location:	Europe
Type:	Quarterly contract
Currency:	US\$ conversion from Euro



## Glossary of abbreviations

### INCO TERM RULES FOR ANY MODE OR MODES OF TRANSPORT:

- EXW – Ex-Works
- FCA – Free Carrier
- CPT – Carriage Paid To
- CIP – Carriage and Insurance Paid To
- DAT – Delivered at Terminal
- DAP – Delivered at Place
- DDP – Delivered Duty Paid

### INCO TERM RULES FOR SEA AND INLAND WATERWAY TRANSPORT:

- FAS – Free Alongside Ship
- FOB – Free on Board
- CFR – Cost and Freight
- CIF – Cost Insurance and Freight

### COUNTRY ABBREVIATIONS USED:

We use ISO 3166 alpha-2 standard country codes