

Commodity/Type	Unit	OCT 2019	07 NOV	14 NOV	21 NOV	W-on-W
Liquid Bulk FOB						
US Tampa Q4 2019 Contract	USD/t	46	46-46	46-46	46-46	0
Liquid Bulk CPT						
NW Europe Q4 2019- truckload Contract	USD/t	146	123-148	123-148	123-148	0
Liquid Bulk CFR						
Benelux Q4 2019 - barge/railcar Contract	USD/t	122	105-119	105-119	105-119	0
SULPHURIC ACID						
Bulk FOB						
NW Europe 30 days Spot ¹	USD/t	39	30-40	30-40	30-40	0
Japan/South Korea Spot/Contract ¹	USD/t	9	5-12	5-10	5-10	0
Bulk CFR						
Chile Spot ³	USD/t	75	70-80	70-80	70-80	0
Chile Contract ¹	USD/t	133	128-138	128-138	128-138	0
NW Europe Q4 2019 Contract	EUR/t	88	81-94	81-94	81-94	0
Turkey Spot/Contract	USD/t	75	65-85	65-85	65-85	0
US Gulf Spot	USD/t	65	60-70	60-70	60-70	0
Brazil Spot	USD/t	70	67-72	67-72	67-72	0
India Spot	USD/t	40	30-40	30-40	30-35	-2

(1) Indicative Price (2) No Market (3) No Recent Business (4) Indicative Price, Mediterranean (excl. domestic contracts) Spot covers volumes less than 10K mt; Mediterranean (incl. North Africa) Spot covers quantities Å over 10K mt; NW Europe H2 2014 - truckload Contract and Benelux H2 2014 - barge/railcar

Weekly Freight

Commodity/Type	Unit	OCT 2019	07 NOV	14 NOV	21 NOV	W-on-W
UREA						
Yuzhnyy - Turkey 10-15,000 mt 8,000c/3,000c	USD/t	13	12-14	12-14	11-13	-1
Yuzhnyy - Mundra 60-70,000 mt 10,000c/10,000x	USD/t	30	27-29	25-27	24-26	-1
Yuzhnyy - Brazil 25-30,000 mt 8,000c/5,000c	USD/t	29	24-26	26-28	27-29	1
Yuzhnyy - EC Mexico 25-30,000 mt 8,000c/3,000c	USD/t	31	25-27	28-30	29-31	1
Baltic - WC India 55-60,000 mt 8,000c/10,000x	USD/t	38	37-39	37-39	37-39	0
Baltic - Brazil 25-30,000 mt 8,000c/5,000c	USD/t	28	23-25	24-26	24-26	0
Baltic - EC Mexico 25-30,000 mt 8,000c/3,000c	USD/t	31	27-29	25-27	27-29	2
Baltic - WC Mexico 25-30,000 mt 8,000c/4,000c	USD/t	43	39-41	37-39	40-42	3
Middle East - WC India 30-35,000 mt 6,000x/10,000x	USD/t	13	12-14	10-12	10-12	0
Middle East - Vietnam 30-35,000 mt 6,000x/2,500x	USD/t	26	23-25	20-22	22-24	2
Middle East - Miss River, US 40-45,000 mt 6,000x/10,000c	USD/t	28	26-28	25-27	26-28	1
China - US Gulf 50-55,000 mt 5,000c/10,000c	USD/t	24	26-28	23-25	23-25	0
Egypt - US Gulf 40-45,000 mt 6,000x/10,000x	USD/t	25	20-22	19-21	20-22	1
North China - EC India 60-65,000 mt 5,000c/10,000x	USD/t	15	14-16	11-13	11-13	0
UAN						
Black Sea - EC US 17-27,000 mt	USD/t	33	32-35	32-35	32-35	0
Black Sea - French Atlantic 17-27,000 mt	USD/t	24	24-26	24-26	24-26	0
AMMONIA						
Yuzhnyy - US Tampa 38-40,000 mt	USD/t	59	58-62	58-62	58-62	0
Yuzhnyy - NW Europe 22-24,000 mt	USD/t	55	54-59	54-59	54-59	0
Yuzhnyy - S Europe 13-15,000 mt	USD/t	40	39-42	39-42	39-42	0
Yuzhnyy - Morocco 22-24,000 mt	USD/t	42	41-44	41-44	41-44	0
Yuzhnyy - Far East 22-24,000 mt	USD/t	126	125-130	125-130	125-130	0
Baltic - NW Europe 13-15,000 mt	USD/t	26	25-29	25-29	25-29	0
Middle East - WC India 22-24,000 mt	USD/t	22	22-24	22-24	22-24	0
Middle East - EC India 22-24,000 mt	USD/t	43	41-46	41-46	41-46	0
Middle East - Far East 23-40,000 mt	USD/t	62	49-80	49-80	49-80	0
DAP-MAP						
Baltic - Brazil 35-40,000 mt 8,000c/5,000c	USD/t	22	19-21	20-22	20-22	0
Baltic - WC India 35-40,000 mt 8,000c/10,000c	USD/t	44	40-42	39-41	39-41	0
China - Miss River 50-55,000 mt 5,000c/10,000c	USD/t	24	28-30	24-26	24-26	0
China - Pakistan 35-40,000 mt 5,000c/3,500x	USD/t	22	21-23	18-20	18-20	0
China - WC India 35-40,000 mt 5,000c/10,000x	USD/t	21	18-20	15-17	15-17	0
Morocco - Brazil 25-30,000 mt 8,000x/5,000c	USD/t	19	17-19	16-18	17-19	1
Morocco - Miss River 50-55,000 mt 8,000x/10,000c	USD/t	17	13-15	13-15	13-15	0
Red Sea - WC India 35-40,000 mt 8,000x/10,000x	USD/t	17	16-18	16-18	17-19	1
Tampa - Brazil 35-40,000 mt 8,000c/5,000c	USD/t	25	20-22	21-23	21-23	0
Tampa - WC India 60-65,000 mt 8,000c/10,000x	USD/t	44	39-41	38-40	38-40	0

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Tunisia - Turkey 10-15,000 mt 6,000x/3,000c	USD/t	12	11-13	11-13	11-13	0
PHOSPHORIC ACID						
Morocco - WC India 20-30,000 mt Solution	USD/t	35	32-38	33-39	33-39	0
Morocco - NW Europe 7-10,000 mt Solution	USD/t	25	23-27	23-27	23-27	0
PHOSPHATE ROCK						
Red Sea - WC India 35-40,000 mt 8,000x/10,000x	USD/t	17	16-18	16-18	17-19	1
Morocco - WC India 50-55,000 mt 8,000x/10,000x	USD/t	33	27-29	26-28	26-28	0
MOP						
Vancouver - China 50-60,000 mt 12,000c/10,000c	USD/t	22	20-22	18-20	18-20	0
Vancouver - SE Asia 40-45,000 mt 12,000c/10,000c	USD/t	31	29-31	27-29	27-29	0
Vancouver - Brazil 40-45,000 mt 12,000c/10,000c	USD/t	28	28-30	28-30	28-30	0
Vancouver - India 45-50,000 mt 10,000c/10,000x	USD/t	35	33-35	30-32	30-32	0
Baltic - SE Asia 50-55,000 mt 8,000c/5,000x	USD/t	45	44-46	44-46	44-46	0
Baltic - China 60-65,000 mt 8,000c/6,000c	USD/t	41	36-38	33-35	34-36	1
Baltic - WC India 35-45,000 mt 8,000c/10,000c	USD/t	44	40-42	39-41	39-41	0
Baltic - Brazil 25-30,000 mt 8,000c/5,000c	USD/t	28	23-25	24-26	24-26	0
Ashdod - Brazil 30-35,000 mt 6,000x/5,000c	USD/t	26	25-27	25-27	25-27	0
Red Sea - China 50-55,000 mt 8,000x/10,000c	USD/t	28	25-27	25-27	27-29	2
Red Sea - SE Asia 25-30,000 mt 8,000x/10,000c	USD/t	38	36-38	35-37	37-39	2
Red Sea - WC India 20-30,000 mt 8,000x/10,000x	USD/t	22	20-22	20-22	21-23	1
SULPHUR						
Vancouver - China 60-65,000 mt 12,000c/10,000c	USD/t	21	18-20	16-18	16-18	0
Vancouver - Brazil 40-50,000 mt 12,000c/10,000c	USD/t	28	28-30	28-30	28-30	0
Middle East - China 30-35,000 mt 8,000c/8,000c	USD/t	21	19-21	16-18	17-19	1
Middle East - Morocco 35-40,000 mt 10,000c/5,000x	USD/t	20	19-21	18-20	19-21	1
Middle East - EC India 30-35,000 mt 8,000c/12,000c	USD/t	16	14-16	12-14	13-15	1
Black Sea - Morocco 25-30,000 mt 8,000c/5,000x	USD/t	19	17-19	16-18	17-19	1
SULPHURIC ACID						
NW Europe - US Gulf 17-20,000 mt	USD/t	26	28-30	29-31	31-33	2
NW Europe - Brazil 18-20,000 mt	USD/t	33	33-34	34-35	35-36	2
NW Europe - North Africa 20-27,000 mt	USD/t	20	17-25	18-26	18-26	0
Japan/South Korea - Chile 20-27,000 mt	USD/t	66	64-70	65-71	65-71	0
Japan/South Korea - China 10-15,000 mt	USD/t	20	17-22	17-22	17-22	0
Japan/South Korea - India 15-20,000 mt	USD/t	28	27-29	27-29	27-29	0